

Capital Solutions Selling Contracts

Wednesday, October 25, 2017 (8:30-9:15 AM)

TRACK Two ♦ Junior Ballroom G

An important but often overlooked source of capital is the sale of contracts from your portfolio. Even long distance runners take a drink along the way so maybe you should do the same. In this session you will hear from leading contract purchasers and learn about their programs. What business models bring the best prices? Which program best meets your needs? How long will it take to get a deal completed? These leading contract purchasers give you all the answers during this session which allows you to learn about their programs and then meet with them in the exhibit hall afterwards! Don't overlook this important capital solution.
